

COVINGTON & BURLING

1201 PENNSYLVANIA AVENUE, N. W.

P.O. BOX 7566

WASHINGTON, D.C. 20044-7566

(202) 662-6000

TELEFAX: (202) 662-6291

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LECONFIELD HOUSE  
CURZON STREET  
LONDON W1Y 8AS  
ENGLAND

TELEPHONE: 44-171-495-5655  
TELEFAX: 44-171-495-3101

BRUSSELS CORRESPONDENT OFFICE  
44 AVENUE DES ARTS  
BRUSSELS 1040 BELGIUM  
TELEPHONE 32-2-549-5230  
TELEFAX 32-2-502-1598

JENNIFER A. JOHNSON

DIRECT DIAL NUMBER

(202) 662-5552

DIRECT TELEFAX NUMBER

(202) 778-5552

JJOHNSON@COV.COM

EX-111-10-145-FILED

September 23, 1997

William F. Caton  
Acting Secretary  
Federal Communications Commission  
1919 M Street, N.W.  
Washington, D.C. 20554

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SEP 23 1997

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Re: *Ex Parte* Presentation  
ET Docket No. 95-183, RM-8553, PP Docket No. 93-253

Dear Mr. Caton:

A representative of WAVTrace and its attorneys and counsel for Advanced Radio Telecom Corp. ("ART") met yesterday with Suzanne Toller, Special Advisor to Commissioner Chong. The presentation was limited to a discussion of the proposed amendment of the Federal Communications Commission's Rules related to the licensing of spectrum in the 38.6-40.0 GHz ("39 GHz") frequency band, as contained in the Notice of Proposed Rule Making in ET Docket No. 95-183, RM-8553, PP Docket No. 93-253 (released December 15, 1995).

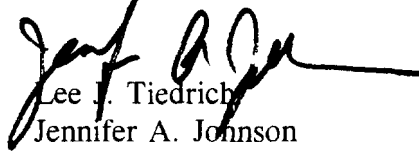
WAVTrace briefly presented the technical design and performance characteristics of its point-to-multipoint system designed for use in the 39 GHz band. WAVTrace and ART also discussed their positions on the proposed rules under consideration in the pending 39 GHz rulemaking. Specifically, WAVTrace and ART urged relaxation of the Category A antenna requirement and permitting point-to-multipoint use of the spectrum. The rulemaking positions advocated are summarized in the materials attached hereto, which were left with the Commission and are submitted for inclusion in the record.

In accordance with Rule 1.1206(b), the original and six copies (two for each Docket or Rulemaking number) of this disclosure have been submitted this 23rd day

William F. Caton  
*Ex Parte* Presentation  
September 23, 1997  
Page 2

of September to the Office of the Secretary. Questions regarding this matter should be directed to the undersigned.

Sincerely,



Lee J. Tiedrich  
Jennifer A. Johnson

*Counsel for WAVTrace*

/s/ W. Theodore Pierson, Jr.  
W. Theodore Pierson, Jr.  
Valerie M. Furman  
Pierson & Burnett, L.L.P.  
1667 K Street, N.W.  
Suite 801  
Washington, D.C. 20006  
(202) 466-3044

*Counsel for Advanced Radio Telecom Corp.*

Attachments

cc: Suzanne Toller

# WVTRANCE

Formerly "American Wireless"

# Summary

**Modular, scalable**

supports wide range of capacities  
evolve to "cellular fabric"  
grow with demand

**Fast simple installation**

fast time to commission  
low deployment and life cycle costs  
Supports heterogeneous services

**High spectral efficiency**

**Strong foundation architecture**  
more links, higher data rates

# PTM Supports Public Interest

## Affordable Services

PTP radios address less than 10% of potential market for short-range, high quality, *high-capacity* radio links.

PTM systems use cellular-like designs to address the small and medium-sized businesses that make up the rest of the market

## Increased Local Access Competition

High costs of fiber installation and wired upgrades have promoted little competition among wired operators, particularly for the small to medium-sized business customer.

PTM offers high-capacity, heterogeneous services for customers and low capital outlays for the service provider

# Recommendations

Neither specify nor restrict:

- airlink protocols

- modulation

- spectral efficiency

- antenna category, i.e. do not require Standard A antennas

  - PTM technology relies on wide beam widths including hub-to-hub communications

Permit competition to distill trade-offs in cost-effectiveness

Coordinate precise locations of all transmitters and receivers

- mitigate interference by allowing 38 GHz licensees to exchange frequencies through streamlined assignment procedures and allow for transmission capacity leasing arrangements

# Rulemaking Proceedings Affecting the 38 GHz Frequency Band

Presented to the Wireless Telecommunications Bureau

on

September 22, 1997

by

W. Theodore Pierson, Jr., Consultant and Co-Founder

Advanced Radio Telecom Corp.

# Multiple Point-to-Point Operations at 38 GHz

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- Alter FCC Part 101 Rules and policies to accommodate Multiple Point-to-Point operations at 38 GHz
  - Contemplated by Band Plan and U.S. position in favor of “high density” uses for millimetric wave frequencies



# Multiple Point-to-Point Operations at 38 GHz (continued)

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- Necessary for achievement of potential for 38 GHz
  - Halving of costs for new subscribers
  - Quicker deployment
- New opportunities for equipment manufacturers
  - Maintain U.S. lead in millimetric frequency equipment development

# Multiple Point-to-Point Operations at 38 GHz (continued)

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- Necessary for comparative parity with other local loop services and providers
  - LMDS
  - DEMS

# Multiple Point-to-Point Operations at 38 GHz (continued)

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- Methods for Commission adoption
  - Announce and adopt in 38 GHz Order that Multiple Point-to-Point operations are desirable and will be permitted at 38 GHz
  - Commence an expedited Rulemaking proceeding to adopt specific rules
    - ART and Wave Trace will propose specific rules

# Buildout and Operating Benchmarks

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- No requirements for either initial construction or continuing operations
  - ART's experience has shown both to be unnecessary and too constraining
  - Value of spectrum and return on sunk investment ensure no warehousing
  - Demand too variable geographically and too unknown to require formalistic requirements

# Buildout and Operating Benchmarks

(continued)

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- No more reason to require than for auctions (not proposed to be required)
  - Leading 38 GHz licensees have spent substantial sums on acquisitions and buildout to date
    - Sufficient sunk investment results in high motivation to construct as quickly as possible

# Buildout and Operating Benchmarks

## (continued)

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- Existing operating requirements are ambiguous and unrelated to actual operations
- FCC has demonstrated that it does not have the resources or motivation to enforce its Rules
  - Imposition of prohibitions promotes disrespect and discriminates against public companies and others that choose to abide by the letter of the Rules

# Spectrum Caps

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- No need to place any limits on 38 GHz holdings
  - Market properly defined includes all local loop service providers (wired and wireless)
  - Sufficient competition exists, with majority of competitors possessing much greater capacity
    - LECs
    - LMDS
    - DEMS
    - New above 40 GHz spectrum

# Technical Rules

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- None except for Effective Isotropic Radiated Power (EIRP)
  - Consistent with FCC approach elsewhere
  - Industry has sufficient incentive to avoid interference
- Leave frequency coordination to the industry under National Spectrum Management Association (NSMA) guidelines
  - Commission's role should be only as last-ditch arbiter